



Department of
AGRICULTURE

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BANANA

INVESTMENT GUIDE FOR CENTRAL VISAYAS



2007

The market-driven banana fruit has been the world's number one exported fruit with 14.7 Million metric tons shipped all over the globe. In the Philippines, small farmers growing "Lakatan", "Latundan", "Bungulan", "Saba/Cardaba", and other cultivars cultivate 90% of land areas planted to banana.

Investment Guide for Central Visayas

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**MARKETING ASSISTANCE DIVISION
(AMAD)**

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We acknowledge the invaluable funding support of the High Value
Commercial Crops Program, through:

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GMA-HVCC National Coordinator

NENITA S. SENO
GMA-HVCC Regional Coordinator

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STEERING COMMITTEE

DIR. EDUARDO B. LECCIONES, JR., CESO III
Regional Executive Director

DIR. RICARDO D. OBLENA
Regional Technical Director

DIR. EDUARDO Z. ALAMA, Ph.D./DPA/Ed.D
Regional Technical Director

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Secretary/Technical Asst.

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Liaison Officer

S

consumed as a fresh fruit. Export bananas, especially Cavendish, are also called "dessert" bananas. There is no doubt that bananas are a basic element. However, in many countries, bananas of the different varieties are also a traditional component of many cooking dishes.

Trade that offers a trade alternative for exporters in developed countries consumers have become more and more aware of an increasing preference for new tastes, and the presence of new varieties of bananas. This has led to the production of what can be called exotic or ethnic bananas. There is a growing production of consumption of these new banana varieties and producers can profit from the opportunities they offer.

From the processing of bananas it is possible to obtain dried banana chips, banana puree as the basis for baby food, banana flour and powder, banana juice or even banana wine. Being a very important food product, banana has many other many different uses and applications:

Handicrafts and art in baskets, carpets and so on. The traditional manufacturing of banana paper.

They are used to arrive to fulfill quality requirements for export and are also used for animal feeding.

1

It is a staple food when cooking in many countries.

Intercropping

In some cases, banana cultivation is used to give shade to other crops that need it, such as coffee or cocoa.

Tourism

Banana production areas can be shown for tourism interests.

Medicinal use

Bananas are considered to be good for the treatment of gastric ulcer and diarrhea. Because they contain vitamin A, bananas and plantains act as an aid to digestion. Due to their high content of B6 vitamin, they help to reduce stress and anxiety. They are also considered beneficial for cancer prevention and heart diseases. The high content of carbohydrates makes of them a very good source of energy, for example, for people practicing sports. Potassium helps to better brain functioning.

2

STATUS OF THE INDUSTRY

PRODUCTION

WORLD

- Total world banana production for 2005 reached about 72,378,978 metric tons (MT)

producers for 2001-2005 period include Brazil (9%), Ecuador (9%), China (8%), Indonesia (6%), and Costa Rica (3%), among

major producing country in the world

Domestic production of banana was recorded at 1.5 million MT.

In 2005, banana production posted an average increase of 5.7%.

The total area of land utilization for banana was 417,755 hectares (Ha).

Banana production increased by an average of about 2% from 2000 to 2005.

3

AS

Central Visayas contributes 2.32 % of the country's total banana production.

In Central Visayas, Oriental Negros was the largest banana producing region in Central Visayas for the past 15 years. In 2005, Cebu produced 52,266 MT while Negros Occidental produced only 47,959 MT.

- From 2001-2005 period, Central Visayas production comprises Oriental Negros (38%), Cebu (32.40%), Bohol (18.40%), and Siquijor (11.20%).

TRADE

WORLD

- Bananas are the main fruit in international trade and the most popular one in the world. In terms of volume they are the first exported fruit, while they rank second after citrus fruit in terms of value.

- According to the Food and Agriculture Organization of the United Nations (FAO) Statistics estimations, world total exports of banana accounted for 15.9 million tons in 2004.

- Some of the main banana producing countries, such as India or Brazil, are hardly involved in international trade. In fact, only about one fifth of total banana production is internationally traded.

4

- Latin America and the Caribbean supplied about 70% of total exports in 2004. The four leading banana exporter countries in 2004 (Ecuador, Costa Rica, Philippines and Colombia) accounted for 63% of world exports.

PHILIPPINES

- Although a bulk of Philippine banana output is exported, the local market still eats up about 64% of the total production, fresh or in processed form.

exported a total of 2 Million metric tons in 2005, which is 13% higher than exports in 2004, which was 1.75 million metric tons.

Table banana exports is dominated by the fresh market which has a 90% share of the total exports in 2005.

Table banana was the 6th top Philippine export.

VI. VISAYAS

Production in Central Visayas has been sold locally

Production is still driven by main markets like Cebu City, Iloilo City, Dumaguete City, and Tagbilaran. The main products are table bananas and snack foods like banana cue.

There are approximately 30 companies in Cebu which are engaged in the manufacture and export of processed food.

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Production of banana chips is exported. Other products like turon, banana cue, and banana chips are more practical for local consumption.

Traders within the region sell directly to wet and dry markets.

Some companies in Cebu source out raw materials from other regions like Leyte, Samar, and Mindanao.

DEMAND AND SUPPLY PROJECTIONS

- As of 2005, Central Visayas has an estimated household consumer demand of about 218,547 metric tons (MT).
- Production in 2005 for Central Visayas was only 146,100 MT.
- Supply gap of about 72,447 MT for table bananas has been filled up by traders from Leyte, Samar and Mindanao.
- Lakatan has high demand in the local market and commands premium prices, especially in large cities such as Cebu, Metro Manila and other key cities in the Visayas and Luzon. It has a big potential market in China, where the taste preference of the Chinese is for sweet bananas (BFCRC and BBIDC, 2006).
- Latundan, also known as “Silk Bananas”, is very popular locally. If grown and with proper technologies, premium grade Latundan commands the same price and demand as that of

6

Lakatan in Metro Manila. Fruit stands and supermarkets in Metro Manila need 160,000 kgs of Class “A” Latundan per week. It was exported to Hong Kong by Bali Fruits and Vegetables Corp. in 1995 with positive results, and is presently being exported by the Davao-based Yushida Farms to Okinawa and other Southern areas of Japan (BFCRC and BBIDC, 2006).

- Pisang Mas, a superior quality of the native Amas or Señorita bananas, is considered for the high-end market in Hong Kong and China – selling at P100/kg – presently being supplied by Thailand. The Japan market is presently being

or, and lately, by DOLE-Philippines. The
 is banana could absorb so much more, and
 ssed the desire to buy Pisang Mas from the
 C and BBIDC, 2006).

ia banana farming has gained importance
 ted agro-industry of the country. Only the
 endowed with specific qualities required for
 chips for export, with its texture and taste.
 ld market for fried banana chips is fast
 C and BBIDC, 2006).

ava are running short to meet the growing
 domestic consumption and export-oriented
 uction. Evidence to this situation is the fact
 ants are all under-supplied running 40-60%
 ities, largely because of the lack of Cardava
 s (BFCRC and BBIDC, 2006).

7

NS

stimated investment of P171, 840 per hectare
 lishment and maintenance of a Lakatan farm
 arvest. About 56% of the investment goes to
 uts and 1% for the acquisition of fixed asset.
 mputed at 343%.

HA OF LAKATAN BANANA (3-YEAR PERIOD)
 (CEBU, 2006)

ITEM	COST IN PESOS	
	YEAR 1	YEAR 2 & 3
Labor	45,565.00	50,000.00
Planting Materials	30,275.00	-
Fertilizer	5,000.00	12,000.00
Chemicals	5,000.00	12,000.00
Sprayer	2,000.00	-
Bagging Materials	-	10,000.00
Total Cost of Production	87,840.00	84,000.00
B. INCOME		
YEAR	HARVEST	INCOME (P)
Year 1	No harvest	
Year 2	First harvest	
	1,100 bunches at	
	18 kilos/bunch (Class A)	
	15 kilos/bunch (Class B)	
	Class A:	
	880 bunches (80%)	
	= 15,840 x P15/kg	237,600.00

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	Class B	
	220 bunches (20%)	
	= 3,300 x P10/kg	33,000.00
	Second harvest	
	1,000 bunches at	
	18 kilos/bunch (Class A)	
	15 kilos/bunch (Class B)	
	Class A:	
	800 bunches (80%)	
	= 14,400 x P15/kg	216,000.00
	Class B:	

200 bunches (20%)	
= 3,000 x P10/kg	
Third harvest	
800 bunches at	
18 kilos/bunch (Class A)	
15 kilos/bunch (Class B)	
Class A:	
640 bunches (80%)	
= 11,520 x P15/kg	172,800.00
Class B:	
160 bunches (20%)	
= 2,400 x P10/kg	24,000.00
	760,800.00
	171,840.00
	588,960.00
	343%

- Provision of export marketing services such as market research and packaging
- Logistics facilities

9

OPPORTUNITIES

banana plantations using improved
 ensure production of quality bananas
 market

of production system to supply volume
 buyers

of fertilizers, tissue cultured planting materials,
 packaging materials

10

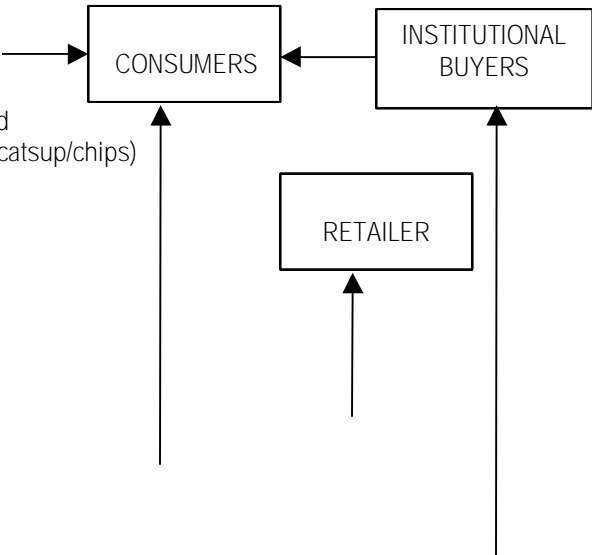
PROBLEMS

- High cost of farm inputs
- High post harvest losses
- High cost of transport
- Pest and diseases like bugtok and others
- Fragmented farms/mostly backyard

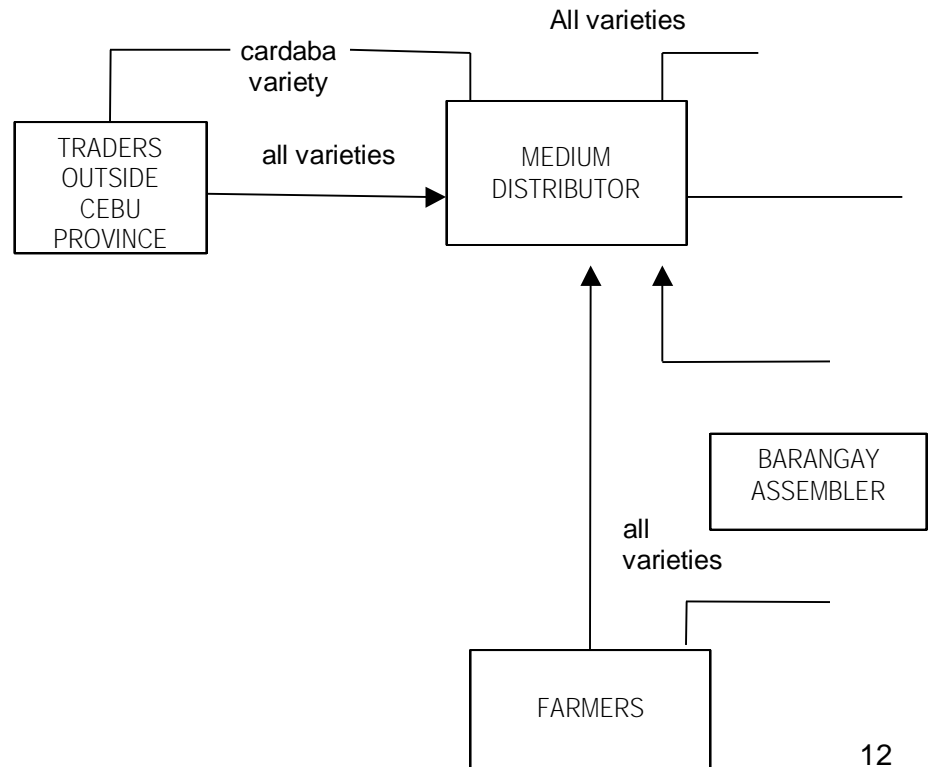
PORT

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 ram
 s development and production loan
 to the banana industry

ELS OF BANANA



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BANANA SUPPLIERS/PROCESSORS/TRADERS
 (Source: Agrimate Vol. III, Philippine Agribusiness 2005, DA-AMAD-7)

A. GROWERS/SUPPLIERS

1. Mr. Danilo Opeña
 Ipil, Zamboanga
 Contact Person: Dr. Carlos Mendoza – Project Manager
 Tel. No. (062) 353-2545

2. Mr. Maran Pelaez

13
8-892-4322
va, Saba, Latundan

an
7) 324-7555
b22@yahoo.com

ERS

Food Corp.
e City
574; 346-4072; 346-5605
573; 346-4943
of banana, onion, pepper

13

ultural Corporation
u-Lapu Ave, San Antonio Vill., Lahug,

Rory Eddie Ong Yiu
836
831

oration
Banilad, Mandaue City
Dimple Paredes/ Charito Bucol
39; 346-0795
641

E-mail: edencebu@mozcom.com
Line: Trader

4. UNICAMCO
Unit 1 Carbon Market, Cebu City
Contact Person: Mr. Jesus Lim
Tel. No. : 416-9279
Line: Trader
5. Greenfield Agricultural Corporation
6th St, cor. Lapu-Lapu Ave, San Antonio Vill.,
Lahug, Cebu City
Tel. No. : (032) 231-3836; 231-2837
Line: Processor – banana chips

6. KAMANSI
Unit III Carbon Market, Cebu City
Contact Person: Ms. Maria Pino
Tel. No. : 253-8530
Line: Trader

14

7. PUTNAM Valley Corp.
12 Violado St, Salinas Drive, Lahug, Cebu City
Contact Person: Mr. Sabino Dugang – Exec. Assistant
Tel. No. : 231-4744
Fax No. : 253-4412
Line: Trader

8. South Pacific Corp.
3/F Universal Insurance Bldg, 106 Paseo de Roxas,
Legaspi Vill., Makati City, Metro Manila
Tel. No. : 818-2377; 817-3697

47
Mrs. Flordeliza A. Go – MPDD
c/o DA Diliman, Quezon City
95; 920-2216
34
orter

Mactan, Cebu
50

99
s

OS

na Adarte
Market, Dumaguete City

rge Arnaiz
Market, Dumaguete City

nia Bitong
Market, Dumaguete City

ia Bautista
Market, Dumaguete City

ardino S. Enerio
meña St, Amigo Subd, Piapi,
y

15

6. Trader: Asterio Estrologo
Address: Public Market, Dumaguete City
7. Trader: Ms. Relita Hoyohoy
Address: Public Market, Dumaguete City
8. Trader: Ms. Zenaida Marino
Address: Public Market, Dumaguete City
9. Trader: Ms. Leonora Perez
Address: Vallehermoso, Oriental Negros
10. Trader: Ms. Luisa Salisi
Address: Public Market, Dumaguete City
11. Trader: Ms. Maria Solis
Address: Public Market, Dumaguete City
12. Trader: Mr. Peregrina Vinlasa
Address: Public Market, Dumaguete City

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BANANA PRODUCERS/PROCESSORS/EXPORTERS
(Source: Directory of Selected Agribusinesses 2003,
DA- Agribusiness and Marketing Assistance Service)

A. PRODUCERS

1. COMVAL Tropical Fruits, Inc.
Riverview Village, Bacaca, Davao City
Products: Fresh Cavendish Bananas
2. Davao Agricultural Ventures Corp.

ex, Lanang, Davao City
Mr. Oscar V. Grapa – Exec. Vice-Pres.
35-2144
226-3916
Bananas

ESH PRODUCE (PHILS.), INC.
g, Bo. Pampanga, Lanang, Davao City
Mr. Federico Odio – Sr. Director,
Agri-Operations
233-1838
234-0667
bananas

NES, INC.
Bldg, Paseo de Roxas, Makati City
Hernane D. Chua
10-2601/10
816-6483; 812-7111
bananas

17

MS
t., Laverna Hills, Davao City
34-4559
Cardava bananas

UP OF COMPANIES
Bo. Pampanga, Lanang, Davao City
Mr. Francisco X. Lorenzo
SVP & Gen. Manager
235-2551 to 54
234-2359
bananas

7. MD Isalon Organic Banana Agri-Ventures, Inc.
Bongabon, Pantukan, Compostella Valley
Contact Person: Nilo Rosario – Plantation Director
Tel. No. : (632)817-7827 c/o Marsman Drysdale
Fax No.: (632) 817-7836
Products: Fresh Cavendish bananas

8. MARSMAN-DRYSDALE AGRIBUSINESS GROUP
2246 Chino Roces Ave., Makati City
Farm Site: Km. 7, Lanang, Davao City
Contact Person: Roberto S. Sebastian – Pres & CEO
Tel. No.: (632) 817-7827
Fax No.: (632) 817-7836
Products: Fresh bananas

9. SPRING GREEN RESOURCES CORP.
Suite 202 J & L Bldg., 259 EDSA, Mandaluyong
Contact Person: Beth Yap – Grower/Trader
Products: Fresh bananas

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10. TAGUM AGRICULTURAL DEV'T CORP., INC.
Anflocars Bldg., 411 Quirino Ave, Cor. NAIA Road,
Parañaque City
Contact Person: Rufino F. Mutoc, Jr.
-Vice-Pres., Finance
Tel. No.: (632) 832-2371/75; (632) 832-0044
Products: Fresh Cavendish bananas

11. VIZCAYA PLANTATION, INC.
502 Aguho St., Juna Subd., Matina, Davao City
Contact Person: Mr. William L. Leh – President & CEO
Tel. No. : (082) 299-2981

9-2996
ananas

e Vill., Bangkal, Davao City
Adriano Zabate
7-1284
ananas

ustries
ng, Kalibo Aklan
Peter Alcedo
62-1575
a Brittle, Banana Chips

uts Mfg. Corp.
FTI Complex, Taguig, M.M.
Bienvenida Badenas

38-4434; 837-0378
38-4563
a Chips

ural Corporation
Lapu Ave, San Antonio Village,
y
Rory Eddie Ong Yiu
231-2836; 231-2837
31-2831; 231-2104
[o.webquest.com](http://www.webquest.com)
a Chips, Banana Flour

19

4. EL Coco Manufacturing & Trading Corp.
Rm. 2309, Cityland 10 Tower 1
6815 Ayala Ave, North Makati City
Contact Person: Haydee Peralta
Tel. No. : (632) 815-1831; 815-0580
Fax No. : (632) 810-0532
Products: Banana Chips

5. Green and Gold Int'l Trading
Rm. 307 Solmac Bldg, 84 Dapitan St, cor. Banaue, Q.C.
Contact Person: Manuel C. Kiok
Tel. No. : (632) 415-8714
Fax No. : (632) 415-8715
E-mail: ggold@i-manila.com.ph
Products: Banana Chips

6. Greenville Agro Corp.
Matin-ao, Polomolok, South Cotabato
Tel. No. (083) 552-6754
Products: Banana Chips

20

7. GUARANFOOD MFG.
Everlasting Patria Vill, Bgy. Del Remedio, San Pablo City
Contact Person: Clarissa Cavero
Tel. No. : (045) 562-4968
Fax No. : (045) 562-4846
Products: Banana Ketchup

8. ILOCOS Food Products
Multinational, Parañaque City
Contact Person: Bernadette Padre
Tele/Fax No. : (632) 823-8702
Products: Banana Chips

ational Philippines, Inc.
t, Bgy. San Agustin, Novaliches, Q.C.
Philip C. Young – President & CEO
39-3643; 936-7239
39-5828; 936-7245
a Chips

ion
Noche St, United Parañaque Subd IV.
823-2566/70 ; (632) 823-6117
823-3708
a Chips

orporated
rez Ave, Moonwalk Village,
s City
Rufino R. Manrique, Jr.
801-8320; 802-8301
805-9303
a Blossoms in Coconut Cream

21

od Products
y, Ilocos Norte
Lolita Piamonte
539-7793; (0917) 245-1285
a Chips

oducts, Inc.
fin Street, Marulas, Valenzuela City
Ligaya Uy
91-6793/95/96; (632) 291-6772
291-6792
na Flowers

14. Royce Food Corporation
San Antonio Village, Lahug, Cebu City
Contact Person: Joey Yepes/ Rory Eddie Ong Yiu
Tel. No.: (032) 231-2836/37
Fax No.: (032) 528-0508
Products: Banana Chips

15. Sunbliss Internationale Eximports
Gensan Drive & Odi St, Koronadal, South Cotabato
Contact Person: Carlos L. Bautista
Tel. No.: (083) 228-2262
Fax No.: (083) 228-2028
Products: Banana Chips

16. Susan Cottage Industry
03 Valeria St, Iloilo City
Contact Person: Susan Tan
Tel. No.: (033) 337-6101; 337-7941
Fax No.: (033) 363-3179
Products: Banana Chips

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17. Tentay Food Sauces
46 Los Martirez St, San Jose Navotas, M.M.
Contact Person: Velia J. Cruz
Tel. No.: (632) 282-1226; 281-6743
Fax No.: (632) 282-5169
Products: Banana Ketchup

C. EXPORTERS

1. Alta Vista Agri Ventures Inc.
Marsman Bldg, 800 Lanang, Davao del Sur

Irene Cabriento
34-2353
36-2209
Cavendish Bananas
oration
Bata Subd, Bacolod City,
tal
Danilo Guinabo – President
41-0051
41-0057
Green Bananas
orp.
, F. Torres St, Davao City
Stephen Antig
21-1415
21-1141
skyinet.net
Cavendish Bananas

23

Inc.
do St, Binondo, Manila
Lawrence Ong
43-0553; 243-4505/06
43-0550
ened & Unsweetened Banana
s in Bulk
its Corp.
, F. Torres St, 8000 Davao City
Stephen Antig
(83) 221-1141

Products: Fresh Giant Cavendish Bananas

6. Checkered Farms, Inc.
Malayan House, Lanang, Davao City
Contact Person: Mr. Warlito Subayno – General Manager
Tel. No.: (082) 226-3660
Fax No.: (082) 226-3661
Products: Fresh Cavendish Bananas

7. CINVAC TRIOUCAK Fruits, Inc.
Riverview Village, Baraca 8000, Davao City
Contact Person: Madeline D. Marfori
Tel. No.: (082) 221-7580/85
Fax No.: (082) 226-4619
Products: Fresh Cavendish Bananas

8. Davao Exotic Fruits Corp.
A & R Diamond Center, Angliongto-Ruby Sts,
Lanang, Davao City
Contact Person: Romeo J. Serra
Tel. No.: (082) 300-1033

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Fax No.: (082) 300-1031
Products: Fresh Lakatan Bananas

9. Davao Fruits Corp.
AMS Compound, Torres St, 8000 Davao City
Contact Person: Eduardo J. Guillergan
Tel. No.: (082) 227-1415
Fax No.: (082) 221-1141
E-mail: amsfc@skyinet.net
Products: Fresh Cavendish Bananas

10. Delta Farms, Inc.

Bo. Pampanga, Lanang 8000

Florence C. Lupiba
26-3660; 226- 4526
26-4204
Cavendish Bananas

Lanang, Davao City
Mr. Warlito Subayno – General Manager
.: (082) 226-3660
26-3661
Cavendish Bananas

Chips
d, Habay I, Bacoor, Cavite
Rodelio Cavas
4-5316
70-3353
a Chips in Bulk

25

on
Corporate Center, Juna Subd,
ity
Zaldy C. Magnaye
99-2981/94
96-0135
Cavendish/Native Bananas

ns, Inc.
s, Lanang, Davao City
Olivia J. Vega
34-2370 Fax No.: (082) 226-4204

Products: Fresh Cavendish Bananas

15. FS Dizon and Sons, Inc.
Riverview Village, Bacaca 8000 Davao City
Contact Person: Madeline D. Marfori
Tel. No.: (082) 221-7580/85
Fax No.: (082) 222-1419
Products: Fresh Cavendish Bananas

16. Greenfield Agricultural Corporation
6th St, cor. Lapu-Lapu Ave, San Antonio Vill.,
Lahug, Cebu City
Contact Person: Rory Eddie Ong Yiu
Tel. No.: (032) 231-3836; 231-2837
Fax No.: (032) 231-2831; 231-2104
Products: Banana Chips in Bulk

17. Greenville Agro Corp.
Matin-ao, Polomolok, South Cotabato
Contact Person: Michael Rene Ong Yiu
Tele/Fax No.: (083) 501-0051

26

Products: Banana Chips in Bulk

18. Highland Banana Corp.
505 Aguho St, Juna Subd, Matina, 8000 Davao City
Contact Person: Jose Carlos Plama Gil
Tel. No.: (082) 299-2981
Fax No.: (082) 299-2996
Products: Fresh Cavendish Bananas

19. Hijo Plantation, Inc.
Twin Rivers Plantation, Inc.
505 Aguho St, Juna Subd, Matina 8000, Davao City

Mr. Ramon M. de Vera – Pres. & CEO
99-2981
99-2996
Cavendish Bananas

d Snacks Corp.
o Ave, Bo. Buting, Pasig City
Ruben See
41-0991; 641-0995
41-0992
a Chips in Bulk

ational
an, Davao City
21-1528
a Chips

ruits
Center, Agliongto-Ruby Sts, Lanang
Oliver Autor
34-3329; 233-1778

35-0467
Lakatan Bananas

Corporation
mo Ext, Makati City
Luis P. Lorenzo, Jr. – Chairman & CEO
12-0659 to 63; (632) 841-0971;
39; (632) 867-3004
Cavendish Bananas

ltural Dev't Corp.
Bo. Pampanga 8000

Lanang, Davao City
Contact Person: Amanda N. Rey
Products: Fresh Cavendish Bananas

25. L. Dometita & Sons Food Industries
15 L. Rivers St, Proj. 4, Q. C.
Contact Person: Leopoldo Dometita
Tel. No.: (632) 911-7240
Fax No.: (632) 911-8549
E-mail: ldometita@pacific.net.ph
Products: Banana Chips in Bulk
26. MD Isalon Organic Banana Agri-Ventures, Inc.
Bongabon, Pantukan, Compostella Valley
Contact Person: Nilo Rosario – Plantation Director
Tel. No.: (632) 817-7827 c/o Marsman Drysdale
Fax No.: (632) 817-7836
Products: Fresh Cavendish Bananas
27. Malalag Ventures Plantation
Lapanday Group of Companies Compound, MAryknoll
Drive, Bo. Pampanga, 8000 Davao City
Contact Person: Jeffreyante U. Abejay
Tel. No.: (082) 235-2560; 235-2551/57
Fax No.: (082) 234-4488
Products: Fresh Cavendish Bananas
28. Marsman-Drysdale Agribusiness Group
2246 Chino Roces Ave, Makati City
Farm Site: Km. 7 Lanang, Davao City
Contact Person: Roberto S. Sebastian
– President & CEO
Tel. No.: (632) 817-7827
Fax No.: (632) 817-7836
Products: Fresh Bananas

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Plantation, Inc.
8000 Davao City
Mario B. Bongayal
835-1133/34
836-4209
Cavendish Bananas

Davao City, Capiz
Diana Viterbo
dviterbo@hotmail.com; NSingca@aol.com
Processed Banana Products

Investment and Dev't Corp.
Lanang 8000 Davao City
Nilo Rosario
834-2353
836-4209
Cavendish Bananas

g Corp.
Rgy. Ilang Tibungco, 8000 Davao City
Herminio Martin – President/Gen. Mgr.
838-0320/24
838-0328; 238-0642
Cavendish Bananas

s Mfg. Corp.
Condominium,
St, Makati City
Antonio Ll. Sayo
899-5692

E-mail: alsayo@pworld.net.ph
Products: Vacuum Fried Banana Chips in Bulk

34. Pacific Fruit Processors, Inc.
4 Dama de Noche St, United Subd. IV,
Parañaque City
Contact Person: Maila Tabing
Tel. No.: (632) 823-2566 to 70
Fax No.: (632) 823-3708
E-mail: leslie@mnl.sequel.net
Products: Sweetened and Unsweetened Banana Chips

35. See's International Food Mfg. Corp.
66 Imperial St, Cubao, Q.C.
Contact Person: Ruben See
Tel. No.: (632) 438-5837; 912-2777
Fax No.: (632) 912-2786; 438-4662
E-mail: Susint@sky.net
Products: Banana Chips in Bulk

36. Soriano Fruits Corp.
AMS Compound, F. Torres St, 8000 Davao City
Contact Person: Stephen Ang
Tel. No.: (082) 221-1131/38
Fax No.: (082) 221-1141
Products: Fresh Giant Cavendish Bananas

37. Southern Tropical Fruits
Powerhouse Bldg, Km. 9, Bo. Pampanga, Davao City
Contact Person: Cecilia D. Anuta
Tel. No.: (082) 233-1838/1843
Fax No.: (082) 234-0667

Lakatan Bananas

Division of DOLE-PHILS.

Belisario Heights Subd, Davao City

Carlos Mandujano

234-0241

233-1512; 234-1835

Bananas

t'l Export

ount Bldg, Quintin Paredes St,

Manuel C. Kiok

15-8714

15-8715

[@info.com.ph](mailto:info.com.ph)

a Chips in Bulk

t, Filinvest I, Fairview, Q.C.

George P. Vallo

51-0761; 951-7489

-7489

Bananas

xport Corp.

Bangoy St, 8000 Davao City

Ferdinand Y. Maragon

4-2287; 226-4072

21-2146

a Fiber

tation, Inc.

ina Subd, Matina 8000 Davao City

Ramon M. de Vera

Tel. No.: (082) 299-2981/94

Fax No.: (082) 299-2996

Products: Fresh Giant Cavendish Bananas

43. Universal Food Corporation

Km. 85 Center Point Bldg, Garnet Rd.

cor. Julia Vargas Ave, Ortigas Ave, Pasig City

Contact Person: Vincent Lopez III

Tel. No.: (632) 636-0279; 635-3565

Fax No.: (632) 633-9774

Products: Banana Ketchup

44. Yoshida Farms & Trading Corp.

185 Paseo del Carmen St, Monte Maria Village,

Catalunan Grande, Davao City

Contact Person: Leticia Y. Ibabao

Tel. No.: (082) 297-2925; ,299-3073

Fax No.: (082) 297-2925

E-mail: yoshida@mail.dvo.com.ph

Products: Fresh Latundan Bananas

