

E. INVENTORY OF MICROFINANCE AND AGRI CREDIT PROGRAMS

AREA	INVENTORY OF MICROFINANCE AND AGRI CREDIT PROGRAMS	NAME OF MICROFINANCE/ AGRI CREDIT PROGRAM	ELIGIBLE PROJECTS	INTEREST RATE	ADDRESS	CONTACT PERSON & NUMBER
REGION IV						
Batangas	Lipa Public Savings & Loan Ass'n., Inc. - Head Office	Not specified	Not specified	Not specified	Claro M. Recto Ave., Lipa City	
	Orient Bank, Inc. (formerly Banco Silangan Dev't Bank) - Head Office	Not specified	Not specified	Not specified	Batangas City	
	Lipa City Development Bank - Head Office	Not specified	Not specified	Not specified	65 T.M. Kalaw St., Lipa City	
	RB of Lipa City	Not specified	Not specified	Not specified	Bauan, Batangas	
	Citizen Bank (Formerly RB of San Pascual, Inc.	Not specified	Not specified	Not specified	San Pascual, Batangas	
	RB of Laurel, Inc.	Not specified	Not specified	Not specified	Laurel, Batangas	
	Lobo Community Development Center, Inc.	Not specified	Not specified	Not specified	Mabini Street, Poblacion, Lobo, Batangas	0917-495-6142
	Tuy Market Vendors Comm'l. MPC	Not specified	Not specified	Not specified	J. Rizal Street, Tuy, Batangas	(043) 332-0193
	Balayan Bay Rural Bank, Inc.	Not specified	Not specified	Not specified	Plaza Rizal corner Fe Streets, Balayan, Batangas	(043) 211-4322
	Bayan Credit Cooperative	Not specified	Not specified	Not specified	F. Mangohos Street, Bauan, Batangas	(043) 984-2216
	ABS-CBN Bayan Microfinance, Inc.- Batangas Branch	Not specified	Not specified	Not specified	CQM Bldg., Rizal Ave., Batangas City	(043) 300-5810
	Bangko Kabayan (Ibaan RB)	Not specified	Not specified	Not specified	Poblacion, Ibaan, Batangas	(043) 311-1303/-1323/-1420(fax)
	BMS Rural Bank, Inc-Sto. Tomas Branch	Not specified	Not specified	Not specified	Brgy. San Vicente, Sto. Tomas, Batangas	(0920) 866-3270
	Countryside Cooperative Bank of Batangas - Head Office	Not specified	Not specified	Not specified	Capitol Hills, Batangas City	(043) 300-2079;980-9245; (043) 723-3417(fax)
	Balayan Branch	Not specified	Not specified	Not specified	Antorcha St., Balayan, Batangas	(043) 921-3835
	Padre Garcia Branch	Not specified	Not specified	Not specified	Poblacion, Padre Garcia, Batangas	(043) 515-9447
	Tanauan City Branch	Not specified	Not specified	Not specified	Marcela Arcade, A. Mabini Ave., Tanauan City, Batangas	(043) 778-2273

	Lipa Public Bank, Inc.	Not specified	Not specified	Not specified	J.M. Kalaw St., Lipa City, Batangas	(043) 756-4341/-1417;981-2109
	Rural Bank of Mataas na Kahoy, Inc. - head office	Not specified	Not specified	Not specified	414 Victor Templo Ave., Mataas na Kahoy, Batangas	(043) 756-2227/461-0872;727-1645
	Laurel Branch	Not specified	Not specified	Not specified	J. P. Laurel Avenue, Laurel, Batangas	(0919) 881-7151
	Lian Branch	Not specified	Not specified	Not specified	J. P. Rizal Avenue, Lian, Batangas	(043) 333-0252
	Malvar Branch	Not specified	Not specified	Not specified	J. P. Laurel Highway, Malvar, Batangas	(043) 778-3030
	Padre Garcia Branch	Not specified	Not specified	Not specified	Graciano Recto Arcade, A. Mabini Ext., Poblacion Padre Garcia, Batangas	(043) 515-9173
	San Juan Branch	Not specified	Not specified	Not specified	General Luna Street, San Juan, Batangas	(043) 575-3552
	Tanauan Branch	Not specified	Not specified	Not specified	A. Mabini Street, Tanauan, Batangas	(043) 778-0159
	Nagkakaisang Kooperatiba Samahang Magsasaka	Not specified	Not specified	Not specified	121 Esperanza Street, Balayan, Batangas	(043)9213819
	Banco ng Masa	Not specified	Not specified	Not specified		0917-8391205
	Rural Bank of Alaminos	Not specified	Not specified	Not specified		
	Rural Bank of San Antonio	Not specified	Not specified	Not specified		
	The Country Bank	Not specified	Not specified	Not specified		
	Women's Rural Bank	Not specified	Not specified	Not specified		(043) 321-1281/3097
Cavite	People's Development Bank - Head Office	Not specified	Not specified	Not specified	Poblacion, Bacoor, Cavite	
	Cavite City Development Bank - Head Office	Not specified	Not specified	Not specified	Cavite City	
	BPI Agricultural Development Bank - Head Office	Not specified	Not specified	Not specified	Bacoor, Cavite	
	Capitol City RB of Trece Martires, Inc.	Not specified	Not specified	Not specified	Trece Martires City	(046)4191178;4191785;4190417
	RB of Carmona (Cavite), Inc.	Not specified	Not specified	Not specified	J. M. Loyola Street, Carmona Cavite	(046)4302027
	RB of Tanza	Not specified	Not specified	Not specified	Tanza, Cavite	
	RB of Cavite City	Not specified	Not specified	Not specified	505 P. Burgos Avenue, Caridad Cavite City	
	Cooperative Bank of Cavite	Not specified	Not specified	Not specified	Capitol Road, Trece Martires City	(046)4190348 to 49
	CBC Mabuhay Credit Cooperative	Not specified	Not specified	Not specified	CBC Building, Capitol Road Trece Martirez, Cavite	(046) 419-0348 to 49
	BMS Rural Bank, Inc - Silang Branch	Not specified	Not specified	Not specified	265 Tubuan Dos, Silang Cavite	(046) 865-2772

	BMS Rural Bank, Inc - Alfonso Branch	Not specified	Not specified	Not specified	9005 Villa Dionisia Rd., Luksuhin, Ilaya, Alfonso, Cavite	(0927) 344-9485
	GMA Rural Bank of Cavite	Not specified	Not specified	Not specified	GMA RB Imus Bldg.,, Aginaldo Hi-way, Imus, Cavite	(046)9707652
	Bangko Mabuhay	Microfinance by Group/individual	SME, agri-related	Not specified		(046) 415-0793; 437-7623 to 24; 537-7623
	Community Bank	Not specified	Not specified	Not specified		(046) 415-1204
	First Macro Bank	Not specified	Not specified	Not specified		
	Rural Bank of Carmona	Not specified	Not specified	Not specified		(046) 430-2028/0570
	Rural Bank of Silang	Not specified	Not specified	Not specified		(046) 414-0326/0310
	Unlad Rural Bank of Noveleta	Microfinance Loan	All small scale projects	Not specified		(046) 430-1382; 438-1382
	GSIS Family Bank	Microfinance Loan, One-to-One Loan	All small scale projects	Not specified	Sta. Cruz St. Tanza Cavite	437-7088; 4376686
	RB Mendez	Individual Loan, Multipurpose Loan		Not specified	J.P. Rizal, Mendez, Cavite	413-0251
	PNB	Agrcultural Loan	Agricultural project but should not be less than half a million	Not specified	Mendez Crossing, Tagytay City	413-0384
	RB Gen. Aginaldo	Agricultural Loan		Not specified	Brgy. 9, Amadeo Cavite	413-3120
	RB Amadeo	Agricultural Loan		Not specified	Brgy. 2, Amadeo Cavite	413-3210
	RB Naic	Masagana 99	Rice Production	Not specified	Captain C. Nazareno St. Naic, Cavite	412-0436
	Mabuhay Bank	GRAMIN-Microfinance	Any agricultural related project	Not specified	Poblacion, Naic, Cavite	412-0651
	RB Alfonso	Microfinance RB, Bank of Alfonso	Agricultural Loan Salary Loan	Not specified		4150097
	Allied Bank	Kaakibat Microfinance Lending	fishery supplies, sari-sari store, upholstery, eatery	Not specified	485 P. Burgos St. Caridad, Cavite City	431-6210
	San Juan KALIKASAN MPC	Agricultural Loan Production Loan	Credit assistance to farmers	Not specified	Not specified	437-8284
	Barangay Scholars MPC, Inc.	Agricultural Loan Production Loan	Not specified	Not specified	Not specified	Rolando Monzon 09204714502
	Agrarian Reform Beneficiaries MPC	Agricultural Loan Production Loan	Not specified	Not specified	Not specified	Mariano Lumbré 09193934750
	Barangay Pinagtipunan MPC	Agricultural Loan	Not specified	Not specified	Not specified	502-3234

		Production Loan				
	RB Indang	Agricultural Loan	Agricultural supplies and machineries	Not specified	Not specified	415-0493
	Land Bank of the Philippines	Rediscounting Program-loans extended o small farmers & fisherfolks thru coops	Crop production, aquaculture, poultry, livestock, etc.	Not specified	Cavite Lending Center Virginia Mansion Bldg. Aguinaldo Hi-way Dasmariñas Cavite	
	Damayan Adhikain sa Umaga MPC	Agricultural Loan Production Loan	agricultural and livestock	Not specified	Not specified	Lamberto Ignacio 09195264437
	Masuerte RB of Bacoor	Agri-loan with collateral	Agricultural supplies for coffee, machineries, fruit, veg., livestock, rice, poultry, fish	Not specified	Silang Branch	414-0889
	DBP	Microfinancing		Not specified	Sen. Gil Puyat Ave. cor. Makati Avenue, Makati City	Romeo B. Carandang (02) 893-4444; Loc 8189511 2340, Fax- (02) 8131295
Laguna	Luzon Development Bank - Head Office	Not specified	Not specified	Not specified	Mayapa, Calamba, Laguna	
	Second Laguna Development Bank - Head Office	Not specified	Not specified	Not specified	Biñan, Laguna	
	RB of Majayjay, Inc.	Agricultural Loan	Vegetable loan and piggery loan	Not specified	Majayjay, Laguna	
	The Region Bank (Formerly Los Banos RB, Inc.)	Not specified	Not specified	Not specified	UPLB Los Banos Campus College Laguna	
	ABS-CBN Bayan Microfinance, Inc.- Sta. Cruz Branch	Not specified	Not specified	Not specified	2/F E&S Bldg., Quezon Ave., Brgy. Callos, Sta. Cruz, Laguna	(049) 810-3192
	Ahon sa Hiras, Inc. - San Pedro Branch	Not specified	Not specified	Not specified	No.6 Blk. 20, Lot 6, United Bayanihan, San Pedro, Laguna	808-7131
	Laguna East Branch	Not specified	Not specified	Not specified	26 Halayhayin Subd., Siniloan, Laguna	(049) 813-1165
	Laguna Central Branch	Not specified	Not specified	Not specified		(049) 808-3250
	Laguna South Branch	Not specified	Not specified	Not specified	Libis, Lalakay, Los Baños, Laguna	(049) 536-4523
	BMS Rural Bank, Inc - Calamba Branch	Not specified	Not specified	Not specified	Brgy. Bucal, Calamba, Laguna	(0916) 504-6172
	Sta. Rosa Branch	Not specified	Not specified	Not specified	Brgy. Labas, Sta. Rosa, Laguna	(0920) 818-0738

	CARD, Inc. - Head Office			Not specified	20 M.L. Quezon St., City Subd., San	(049) 562-4309/-6560/-7772/-
		Not specified	Not specified		Pablo City, Laguna	0009(fax)
	Famy Branch	Not specified	Not specified	Not specified	Manila East, Batubato, Famy, Laguna	(049) 341-1498; 813-1296
	Lumban Branch	Not specified	Not specified	Not specified	Gen. Luna St., Primera Parang, Lumban, Laguna	(049) 808-6233
	Paete Branch	Not specified	Not specified	Not specified	J.P. Rizal St., Bagumbayan, Paete, Laguna	(049) 557-0177
	Pagsanjan Branch	Not specified	Not specified	Not specified	J.P. Rizal St., Poblacion II, Pagsanjan, Laguna	(049) 808-6236
	Sta. Cruz Branch	Not specified	Not specified	Not specified	Brgy. Poblacion II, Cailles St., Sta. Cruz, Laguna	(049) 808-6216
	CARD Rural Bank, Inc. - Head Office	Not specified	Not specified	Not specified	20 M.L. Quezon St., City Subd., San Pablo City, Laguna	(049) 562-4309/-6560/-0009(fax)
	Bay Branch	Not specified	Not specified	Not specified	Brgy. Sto. Domingo, Bay, Laguna	(049) 249-2304; (049) 536-7265
	San Pablo Branch (covers Nagcarlan & San Pablo Branch)	Not specified	Not specified	Not specified	58 P. Burgos cor. M. Paulino Sts., San Pablo City	(049) 562-7660/-7659
	Center for Community Transformation - Biñan Branch	Not specified	Not specified	Not specified	179 National Hi-way Canlalay, Biñan, Laguna	(0920) 523-0670
	San Pedro Branch	Not specified	Not specified	Not specified	745 Unit 1 Lola Pacias Garden Apt, Brgy. San Vicente, San Pedro, Laguna	(0918) 933-4435
	Sta. Rosa Branch	Not specified	Not specified	Not specified		(0916) 392-9968
	Kaliting Development Cooperative	Not specified	Not specified	Not specified	No. 45 Estrellado St., Luisiana, Laguna	(049) 555-4300(telefax)
	Center for Agriculture and Rural Development, Inc.	Not specified	Not specified	Not specified	no. 20 M. L. Quezon st. City Subd. San Pablo City, Laguna	(6349) 5624309
	Community Bank	Not specified	Not specified	Not specified		
	Mount Makiling Rural Bank	Not specified	Not specified	Not specified		(043) 778-4660 to 49
	Rural Bank of Alabang	Not specified	Not specified	Not specified		
	Rural Bank of Alaminos	Not specified	Not specified	Not specified		(049) 562-6692
	Rural Bank of Mabitac	Not specified	Not specified	Not specified		(049)816-0188;343-1023

	Rural Bank of San Antonio	Not specified	Not specified	Not specified		
	Rural Bank of Nagcarlan	Agricultural Loan	Agricultural and social pigery loan	Not specified	Nagcarlan, Laguna	Mrs. Nelita Cuemto 563-1290
Quezon	Peninsula Development Bank - Head Office	Not specified	Not specified	Not specified	Quezon Ave., Lucena City	
	Coop. Bank of Quezon Province	Not specified	Not specified	Not specified	Dona Victoria St., Lucena City	(042) 6602125/-5749; 3730086;3738430
	RB of Infanta	Not specified	Not specified	Not specified	Infanta, Quezon	
	RB of Tagkawayan	Not specified	Not specified	Not specified	Tagkawayan, Quezon	
	RB of Plaridel, Inc.	Not specified	Not specified	Not specified	Plaridel, Quezon	
	RB of Pagbilao, Inc.	Not specified	Not specified	Not specified	Pagbilao, Quezon	(042) 7321380;7311349
	Pitogo Multi-Purpose Cooperative	Not specified	Not specified	Not specified	Coop. Bldg., Pitogo, Quezon	(042) 318-8251
	Coop. Bank of Quezon Province	Not specified	Not specified	Not specified	Doña Victoria Street, Lucena City	(042) 495-6142
	Kooperatiba ng Nagkakaisang Maninindahan sa Pamilihan Lunsod ng Lucena Multi-Purpose Coop.	Not specified	Not specified	Not specified	Market Avenue, Market View Subd., Lucena City	(042) 373-6128
	Kapit-Bisig Ugnayan Multi-Purpose Cooperative	Not specified	Not specified	Not specified	Iba, Polo, Pagbilao, Quezon	(042) 373-6050
	ABS-CBN Bayan Microfinance, Inc. - Southern Luzon Regional Office	Not specified	Not specified	Not specified	58 Enriquez cor Hermana Fausta Sts., Lucena City, Quezon	(042) 911-1817
	ABS-CBN Bayan Microfinance, Inc. - Lucena Branch	Not specified	Not specified	Not specified	58 Enriquez cor Hermana Fausta Sts., Lucena City, Quezon	(042) 660-1990
	CARD Rural Bank, Inc.- Dolores Branch	Not specified	Not specified	Not specified	Brgy. Bagong Anyo, Dolores, Quezon	(042) 565-6239
	CARD, Inc. - Atimonan Branch	Not specified	Not specified	Not specified	195-A Dona Aurora St., Zone 1, Atimonan, Quezon	(042) 511-1440; 511-1450
	CARD, Inc. - Calauag Branch	Not specified	Not specified	Not specified	Brgy. Sta. Maria, Calauag, Quezon	(042) 301- 8170
	CARD, Inc. - Catanauan Branch	Not specified	Not specified	Not specified	Brgy. 6 Quezon Avenue, Catanauan, Quezon	(042) 315-8253
	CARD, Inc. - Gumaca Branch	Not specified	Not specified	Not specified		(042) 317-7382; 317-5005 (fax)
	CARD, Inc. - Infanta Branch	Not specified	Not specified	Not specified	No. 20 de Julio St., Cor. Bonifacio, Infanta, Quezon	(042) 535-3841

	CARD, Inc. - Lucena Branch	Not specified	Not specified	Not specified	Prufugo Street, Lucena City	(042) 660-5737
	CARD, Inc. - Macalelon Branch	Not specified	Not specified	Not specified	Brgy. Pinagbayanan, Macalelon, Quezon	(042) 198-1209 loc 4034
	CARD, Inc. - Mulanay Branch	Not specified	Not specified	Not specified	Brgy. San Carlos cor Rizal St., Mulanay, Quezon	(042) 319-7390
	CARD, Inc. - Pagbilao Branch	Not specified	Not specified	Not specified	Brgy. Castillo, Pagbilao, Quezon	
	CARD, Inc. - Quezon Branch	Not specified	Not specified	Not specified	Francia St., Brgy. IV, Poblacion Quezon, Quezon	(042) 392-1006
	CARD, Inc. - Real Branch	Not specified	Not specified	Not specified	Poblacion 1, Real, Quezon	(042) 536-6301
	CARD, Inc. - San Narciso Branch	Not specified	Not specified	Not specified	Brgy., Pagkakaisa, San Narciso, Quezon	(098) 199-4664
	CARD, Inc. - Tagkawayan Branch	Not specified	Not specified	Not specified	San Marcos St., Brgy. Aldavoc, Tagkawayan, Quezon	(042) 304-8375
	CARD, Inc. - Unisan Branch	Not specified	Not specified	Not specified	Brgy. Suliman, Unisan, Quezon	
	Catanauan Credit & Development Cooperative	Not specified	Not specified	Not specified	Coop. Bldg., Quezon Ave., Catanauan, Quezon	(042) 315-8108(telefax)
	Cooperative Bank of Camarines Norte-Mulanay Branch	Not specified	Not specified	Not specified	Mulanay, Quezon	
	Polillo Islands Rural Bank, Inc.	Not specified	Not specified	Not specified	A. Mabini St., cor San Jose St., Poblacion, Polillo, Quezon	(042) 314-8170/-8250(telefax)
	Rural Bank of Atimonan, Inc. - Head Office	Not specified	Not specified	Not specified	No. 111 Quezon St., Atimonan, Quezon	(042) 511-1243/-1436;316-5337
	Rural Bank of Atimonan, Inc. - Gumaca Branch	Not specified	Not specified	Not specified	Brgy. Mabini, Gumaca, Quezon	(042) 421-1568
	Rural Bank of Gen. Luna	Not specified	Not specified	Not specified		(042) 321-1307;0912-3094453
	Rural Bank of Mabitac	Not specified	Not specified	Not specified		
	Rural Bank of San Antonio	Not specified	Not specified	Not specified		(043) 7561911/1527
	QUEDANCOR	Agri-fishery related projects, Small business entrepreneurs	Agri-related projects, fisherfolks	Not specified	Quezon Ave., Lucena City	660-7732
	UCPB - CIIF Finance & Dev't Corporation	Magniniyog tungo sa tunay na pag-unlad (MATUTUPAD) Program Cooperative Micro Enterprise	Coconut, Coconut-IGP	Not specified	Quezon Ave., Lucena City	9209129272

		Credit Program (Window 1) Buklod - Unlad (BUKO) Microfinance Program				
	Land Bank of the Philippines	ACEF	Agri fisheries Enterprise	Not specified	Municipal govt of Lucban - Municipal Agri Office	9284237
	Cawayan Farmers Assn	Not specified	Not specified	Not specified	San Francisco, Quezon	9284237
	DA-NAFC	LEAD-Phase	Agri fisheries Enterprise	Not specified	Not specified	9284237
	Lopez Non govet Org for sustainable devt	Not specified	Not specified	Not specified	Not specified	9284237
Rizal	Kasiglahan Village 1 Multi-Purpose Cooperative	Not specified	Not specified	Not specified	Kasiglahan Village, Montalban, Rizal	
	United Eastern Savings Bank - Head Office	Not specified	Not specified	Not specified	Morong, Rizal	
	Reliable Savings & Loan Association, Inc. - Head Office	Not specified	Not specified	Not specified	R. Magsaysay Avenue, San Gabriel, Teresa, Rizal	
	RB of Las Pinas	Not specified	Not specified	Not specified	Las Pinas, Rizal	
	Ahon sa Hiras, Inc. - Rizal Central Branch	Not specified	Not specified	Not specified	Araceli Cmpd., Tanghangin, Maybancal, Morong, Rizal	691-5849
	Ahon sa Hiras, Inc. - Rizal East Branch	Not specified	Not specified	Not specified	Cecilio Santos St., Brgy. Wawa, Tanay, Rizal	654-4314
	Ahon sa Hiras, Inc. - Talimbin Branch	Not specified	Not specified	Not specified	Antazo Cmpd., Dalig, Batingan, Binangonan, Rizal	289-2134
	Barangka Credit Cooperative- Head Office	Not specified	Not specified	Not specified	No. 96 Julian Cruz St., Barangka, Marikina City	997-8437; 941- 2217; 934- 3383(fax)
	BMS Rural Bank, Inc - Binangonan Branch	Not specified	Not specified	Not specified	214 National Hi-way, Calumpang, Binangonan, Rizal	652-3539
	BMS Rural Bank, Inc - Morong Branch	Not specified	Not specified	Not specified	Maybancal, Libid, Morong, Rizal	691-6741
	BMS Rural Bank, Inc - Tanay Branch	Not specified	Not specified	Not specified	Quirino, Libis, Tanay, Rizal	654-3697
	BMS Rural Bank, Inc - Talim Branch	Not specified	Not specified	Not specified	Brgy. Buhangin, Morong, Rizal	673-2559; (0916) 783-7651
	Center for Community Transformation- Cainta Branch	Not specified	Not specified	Not specified	3/F Tabakig Apartment, Igorot Village, Volleygolf, Cainta, Rizal	(0920)575-1725
	First Macro Bank, Inc. - Angono Branch	Not specified	Not specified	Not specified	658 Quezon Ave., Brgy. San Pedro, Angono, Rizal	451-1043; 651- 2537(telefax)
	First Macro Bank, Inc. - Morong Branch	Not specified	Not specified	Not specified	Tomas Claudio St., Brgy. San Pedro,	691-5431; 653- 2215 (telefax)

					Morong, Rizal	
	Opportunity Microfinance Bank- Head Office	Not specified	Not specified	Not specified	Unit RHC-1,Blk1,Lt 53,Robinson's Home, Circumferential Road, Antipolo City	630-0141/-0165-Fax; (632) 6300141;6300281 to 83
	Rural Bank of Pililla, Inc.- Head Office	Not specified	Not specified	Not specified	F. Martinez St., Pililla, Rizal	654-1102/-0018/-0019(fax)
	Morong Retailers and Community MPC (MORECO)	Not specified	Not specified	Not specified	Raymundo St., Morong, Rizal	691-6782; 653-2285;691-5728(tfax)
	Innovative Bank	Not specified	Not specified	Not specified		(02) 654-0019/0220; 654-1103
	Marikina Valley Rural Bank, Inc	Not specified	Not specified	Not specified		
	Rural Bank of Montalban	Not specified	Not specified	Not specified		(02) 997-1172
	Rural Bank of Paranaque	Not specified	Not specified	Not specified		
	Rodriguez Rural Bank	Not specified	Not specified	Not specified		

COMMODITY PROFILE

Baseline

Area (ha.)	Mango		
	2006	2007	2008
Province			
Cavite	1690	1775	1864
Laguna	179	188	197
Batangas	12109	12714	13350
Rizal	815	856	899
Quezon	755	793	833
TOTAL	15548	16326	17143

Source: 2006 BAS DATA

Production (MT)

Area (ha.)	Mango		
	2006	2007	2008
Province			
Cavite	10839	11381	11950
Laguna	643	675	709
Batangas	20046	21048	22100
Rizal	1127	1183	1242
Quezon	8922	9368	9836

TOTAL	41576	43655	45837
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Source: 2006 BAS DATA

INSTITUTIONAL BUYERS/PROCESSORS of MANGO

7D FOODS INTERNATIONAL, INC.

A.S Fortuna St., Kris Road, MAndaue City

Tel No.: (63-32) 346-1221 / 346-1769

Fax No.: (63-32) 346-0082

CP: Mr. Francisco David

Product(s) Interest: dried and fresh mango,
puree, nectar

A & P FOODS CORPORATION

33 Washington St., San Juan, Metro Manila

Tel. No.: (63-2) 722-4278

Fax No.: (63-2) 722-1613

CP: Mr. Philip Co. Jr.

Product(s) Interest: fruit purees, concentrate,
other processed fruits

BALLS FOOD PRODUCTS, INC.

H. Abellana St., Canduman, Mandaue City, Cebu

Tel. No.:(63-2) 346-6314

Fax No.: (63-2) 422-1100

CP: Mr. Perry T. Ong

Product(s) Interest: dried mango slice / chips, dried mango puree, mango juice
concentrate

CAMILUZ ENTERPRISES, INC.

787 Happy Valley Road P.O Box 408 Cebu City

Tel No.: (63-2) 254-1573

Fax No.: (63-2) 254-4253

Email: camiluz@philexport.com

CP: Mr. Camilo Go Siong

Product(s) Interest: dried mango

CASTILLEJOS AGRI-FARMS, INC.

Labrador Bldg., 105 EDSA, Mandaluyong City

Tel No.: (63-2) 532-7695 / 531-5428

Fax No.: (63-2) 531-0838

Email: Labrador@webquest.com

CP: Mrs. Lourdes Labrador

Product(s) Interest processed tropical, fruit, jams,
jellies, preserves, chutney, pickles

CEBU LEGACY MARKETING CORP.

Brgy. Pilit Cabungcalan St. Mandaue City

Tel No.: (63-32) 346-2969 to 69

Fax No.: (63-32) 346-2767 to 68

Email: celegacy@epic.net

Cp: Mr. Raymundo Chua

Product(s) Interest: fresh and dried mango

CEBU GRACE FOOD PRODUCTS

38 Jose Abad Santos St., Villa Aurora,
Mabolo Cebu City

Tel No.: (63-32) 232-2635 / 231-3950

Fax No.: (63-32) 531-0838

CP: Ms. Catherine Lopez

Product(s) Interest: dried mangoes

DIAMOND STAR AGRO-PRODUCTS

Multi-Purpose Bldg., FTI Complex Taguig,
Metro Manila

Tel No.: (63-2) 838-4912 / 815-3673

Fax NO.: (63-2) 838-4621 / 838-4624

Email: rtm@dsapi.enzo.com.ph

CP: Mr. Reynaldo Mangilit

Products: fresh mango (carabao)

DOLE

D.H.M. Philippine Produce, 308-A Apple St., United Hills Village Parañaque City

Tel No.: (63-2) 823-2754 / 823-2767

Fax No.: (63-2) 821-5803

CP: Mr. Alexander Litton

Product(s) Interest: Fresh mango (Mla. Super or Carabao)

EPOCH TROPICAL FRUITS CORP.

2nd Flr. J. Victor St., Epoch Bldg., Pasong
Tamo, Makati City

Tel No.: (63-2) 894-0003 / 893-9982

Fax No.: (63-2) 840-5195

CP: Ms. Mila Guevarra

Product(s) Interest: dried mango, dried papaya, dried ampalaya

FITRITE INCORPORATED

145 Gen. Evangelista Ext. Caloocan City

Tel No.: (63-2) 367-2620 / 367-2946

Fax No.: (63-2) 361-7338

CP: Mr. Albert Kwong

Product(s) Interest: tropical fruit preserves, dried fish, alamang noodles, jellies, fruit
juices

GOLDEN HANDS MFG. CORP.

No. 9 Bldg., Santos Industrial Comp. 68,
Leoncio St., Malabon, Metro Manila

Tel No.: (63-2) 281-4114

Fax No.: (63-2) 281-3787

CP: Ms. Elisa Peylago

Product(s) Interest: fruit juice

HARMAN FOODS PHILIPPINES

46-A Bonifacio Drive, Quezon City

Tel No.: (63-2) 740-2097

Fax No.: (63-2) 740-2158

CP: Mr. Alfred Yao

Product(s) Interest: mango concentrate, guyabano, calamansi

HI-LAS MARKETING CORP.

KKK Processing Plant Bldg. CRB Road, FTI Complex, Taguig Metro Manila

Tel No.: (63-2) 838-7071 to 72

Fax No.: (63-2) 838-4940

Email: hilasmc@info.com.ph

CP: Mr. Roberto Amores

Product(s) Interest: dried mango, frozen mango puree, frozen mango dice cut, frozen mango halves

JO-NAS INTERNATIONAL PHILS., INC.

22 Clemente St., Brgy. San Agustin Novaliches, Quezon City

Tel No.: (63-2) 938-7239 to 41

Fax No.: (63-2) 936-7245

CP: Ms. Arlene Donato

Product(s) Interest: mango nector

MARSMAN-DRYSDALE FOOD CORP.

DBP Ave., corner Sirloin St. FTI Complex, Taguig, Metro Manila

Tel No.: (63-2) 838-4975 to 79

Fax No.: (63-2) 837-0364

CP: Mr. Manuel Sinnung / Mr. Simon Valentin

Product(s) Interest: fresh mango (carabao)

NUTRI-LICIOUS FOOD CORP.

7 Macario Flores corner ALmeda St., Pateros, Metro Manila

Tel No.: (63-2) 641-6941 to 43

Fax No.: (63-2) 641-6361

CP: Mr. Willy Liwanag

Product(s) Interest: fruit juices and concentrate fruit cubes/slices

PURE AND RICH FOOD INTERNATONAL

2/F CSP Bldg. 173 EDSA, Mandaluyong City

Tel No.: (63-2) 725-566/ 9080

Fax No. (63-2) 723-5846

Email: purerich@skyinet.net

CP: Ms. Liz Mijares

Product(s) Interest: fruit puree, fruit concentrate, fruit cubes/slices

RIT RITZ BAKEHOUSE AND FOOD PRODUCTS

151 Alley I, Project 6, Quezon City

Tel No.: (63-2) 926-2280 / 926-8534

Fax No.: (63-2) 928-5942
 Product(s) Interest: mango juice, herbal tea

SUCREX MARKETING INT'L.

Makati City
 Tel No.: (63-2) 895-0550 / 895-0582
 CP: Me. Peter Savillo
 Products: mango

TSB ENTERPRISES, INC.

148 Pinkian St., Philand Subd., Pasong Tamo, Tandang Sora, Quezon City
 Tel No.: (63-2) 931-9744 / 932-8066 to 67
 Fax No.: (63-2) 932-8064
 CP: Atty. Thomas Romualdo
 Products: frozen/chilled mango halves, amngo cubes

ZEST-O CORPORATION

574 EDSA, Caloocan City
 Tel No.: (63-2) 366-5604 / 740-2094
 Fax No.: (63-2) 366-5198 / 740-2158
 CP: Mr. Jeffrey Yao
 Product(s) Interest: tropical fruit puree, mango juice drink, mango mix drink, mango nectar and mixed drinks

Baseline

Area (ha.)	Banana		
	2006	2007	2008
Province			
Cavite	3959	4751	5701
Laguna	7025	8430	10116
Batangas	6350	7620	9144
Rizal	2082	2498	2998
Quezon	10959	13151	15781
TOTAL	30375	36450	43740

Source: 2006 BAS DATA

Production (MT)

Area (ha.)	Banana		
	2006	2007	2008
Province			
Cavite	26585	31902	32282

Laguna	15961	19153	22984
Batangas	27825	33390	40068
Rizal	3418	4102	4922
Quezon	31732	38078	45694
TOTAL	105520	126625	151950

Source: 2006 BAS DATA

INSTITUTIONAL BUYERS/PROCESSORS of BANANA

B-G FRUITS AND NUTS MGF. CORP.

Stall No. 624, Bldg. 6, FTI Complex
 Taguig Metro Manila
 Tel. No. (63-2) 837-0378
 Fax No. (63-2) 838-4563
 Email: bg@info.com.ph
 CP: Bienvenida Badenas
 Product/s Interest: Banana chips, coconut chips,
 dried fruits and vegetables, nata de coco

CELEBES AGRICULTURAL CORP.

6th St. corner Lapulapu Avenue
 San Antonio Vill., Lahug, Cebu
 Tel. No.: (63-2) 231-2836/231-2837
 Fax No.: (63-2) 231-2831/231-2104
 Email: salse@celebes.com
 CP: Rory Ong Yiu
 Products Interest: Banana chips, dehydrated fruits,
 banana flour, coconut chips

DOLLY'S BANANA CHIPS

147 Santero Subd. Habay, Bacoor Cavite
 Tel. No.: (63-2) 434-5316
 Fax No. (63-2) 970-3353
 CP: Mr. Rogelio G. Cavas
 Product/s Interest: Banana chips, dehydrated fruits, banana fruits, banana flour, coconut
 chips

EL COCO MFG. AND TRADING CORP.

Rm. 2309 Tower I, Cityland 10
 6815 Ayala Avenue, Makati City
 Tel. No.: (63-2) 815-1831
 Fax No.: (63-2) 970-3353
 CP: Hydie Peralta
 Product/s Interest: Banana Chips, dehydrated fruits

LAPANDAY AGRI DEV'T. CORP.

2263 Pasong Tamo Ext. Makati Cit
 Tel. No.: (63-2) 841-0971 to 80
 Fax No.: (63-2) 867-3004

CP: Atty. Rosan Santiago
 Product/s Interest: Fresh Cavendish banana

SEE'S INTERNATIONAL FOOD MFG. CORP.

66 Imperial St. Cubao, Quezon City
 Tel. No.: (63-2) 911-2777 / 438-5837
 Fax No.: (63-2) 911-2786 / 438-4662
 CP: Mr. Ruben See
 Product/s Interest : Banana Chips, dehydrated fruits, vacuum dry fruits and snacks.
 Mango nectar instant noodles

FESTIVE FOODS INTERNATIONAL, INC.

Brgy. San Agustin Novaliches, Quezon City
 Tel. No.: (63-2) 930-6001 / 04
 Fax No.: (63-2) 939-5828
 CP: Mr. Arthur L. Tan
 Product/s Interest: Fresh Vegetable and fruits

Baseline

Area (ha.)	Coffee		
	2006	2007	2008
Province			
Cavite	8289	9648	10612
Laguna	1037	1141	1255
Batangas	4907	5398	5938
Rizal	68	75	83
Quezon	995	1095	1205
TOTAL	15296	17357	19093

Source: 2006 BAS DATA

Production (MT)

Area (ha.)	Coffee		
	2006	2007	2008
Province			
Cavite	7515	8973	9831
Laguna	271		328
Batangas	1574	1731	1904
Rizal	77	85	94
Quezon	839	923	1015

TOTAL	10276	11924	13172
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Source: 2006 BAS DATA

COST AND RETURN of COFFEE PLANTATION

Traditional Practice

Assumptions:

Product : Coffee with pulp (dried)
 Area : 1 hectare coffee farm
 Average : Yield per hectare area : 1 ton (193 cans)

Labor:

Wedding : 6 man-days/ha. for 4 times @ P250/day 3x/year
 Fertilization : 6 man-days/ha. for 1 day @ P250/day
 Harvesting : 6 man-days/ha. for 14 days @ P250/day

Total Receipts:

Coffee Sold : 193 cans x P320/can

GROSS INCOME: P61,760.00

A. Production Cost:

1. Labor - P18,000.00
 a.) Weeding - 1,500.00
 b.) Fertilization - 2,000.00
 c.) Harvesting - 21,000.00
 2. Fertilizer - 9,500.00

B. Marketing Cost

1. Transportation - 4,500.00

TOTAL EXPENSES - P54,500.00

NET INCOME - 7,260.00

ROI - 113%

INSTITUTIONAL BUYERS/PROCESSORS OF COFFEE

BATANGAS RAISERS OF COFFEE (BARACO)

San Jose, Batangas

Contact Person : Florencio Madlangbayan

Telephone No.: 9202019 c/o DA RFU-IV, AMAD
Fax No.: 920-2017/18

BUKLURANG MAGSASAKA NG AGRO, INC.

Bgry. San Roque, Catanauan, Quezon
Contact Person: Jun Tarciana
Telephone No.: 9202019 c/o DA RFU-IV, AMAD
Fax No.: 920-2017/18

BASILAN AGRICULTURAL TRADING CORP.

626 Asunciom St. G, 5/F Binondo, Manila
CP: Efren New
Product line: Exporters/traders of Agricultural products such as coffee and natural rubber.

CFC CORPORATION

29/ F Galleria Corp. Center EDSA cor Ortigas Ave., Quezon City
Tel No.: (63-2) 633-9205 / 9207
Fax No.: (63-2) 633-9207
CP: James L. Go
Product line: Instant coffee, chocolate, nuts

COFFEE FOUNDATION OF THE PHILS., INC.

Rm. 3111 Estrella Condominium 858 San Andres St., Malate Manila
Telefax (63-2) 526-2139
Email: coffee-fndtn@pacific.net.ph
CP: Roger N. Bag-ao
Product line: Coffee

COMMONWEALTH FOODS, INC.

Comfoods Bldg., Sen. Gil Puyat Ave., Makati City
Tel No.: (63-2) 844-5661
Fax No.: (63-2) 817-8845
CP: Archimedes Handog
Product line: Instant and ground coffee, cocoa and chocolate and biscuits product

CONTINENTAL. ASSOCIATED FOOD PRODUCT EXPORT

Unit 602, Bldg., 6 Sirloin Rd., FTI Complex Taguig Metro Manila
Tel No.: (838-4404 / 32
Fax No.: (63-2) 838-4404
CP: Emmanuel U. Torrejon
Product Line: Coffee

EFREN J. NEW COFFEE DEALER AND EXPORTER

5/F 626 G. Asuncion St., Binondo Manila
Tel No.: (63-2) 530-0413
CP: Virgilio Manciendo
Product Lines: Exporter, dealer of coffee, copra and rubber

G S & P FOODS, INC.

U-1205 Centerpoint Bldg., J. Vargas Ave., cor Garnet St. Ortigas Center, Pasig City

Tel No.: (63-2) 633-6557 to 63

Fax No.: (63-2) 633-6589

CP: Mr. Ulysses S. Uy

Product line: Fresh bread, pastries, cookies, pasta salads, soup, coffee, specialty drinks

GENERAL MILLING CORP.

33/F Urbank Bank Plaza Bldg., Gil Puyat Ave. cor Pasong Tamo Makati City

Tel No.: (63-2) 887-9091

Fax NO.: (63-2) 887-9091

CP: George K Young

Product line: Organic produce, potted herbs, salad dressing, pasta sauces, tuyo & sardines, herbal teas, coffee

GOURMET FARMS, INC.

726 Quirino Avenue, Tambo, Parañaque City

Tel No.: 891-7669

Fax No.: 891-6071

E-mail: gourmetfams@pacific.net.ph

CP: Maggoo C. Arranz

Product Lines: Organic produce, potted herbs, salad dressing, pasta sauce, tuyo & sardines, herbal teas, coffee

NESTLE PHILIPPINES, INC.

31 Plaza Drive, Rockwell Center, Makati City

Tel No.: 898-0001

Fax No.: 898-0001

CP: Juan B. Santos

Product Lines: milk, dairy, chocolate

PHILIPPINE COFFEE TRADING CORP.

301 Concorde Condo, Benavidez cor. Salcedo St., Legaspi Village, Makati City

Tel No.: 816-1501

CP: Miguel M. Mendoza

Product Lines: Exporter of coffee beans, importer of swine/hog breeders

UNIVERSAL ROBINA CORP.

110 E. Rodriguez Ave., Libis, Q.C.

Tel No.: 671-8246 ; 635-0751

Fax No.: 671-8246 ; 635-0751

CP: John Gokkongwei Jr.

Product Lines: Snack food, confectionery, noodles, ice cream, biscuits, coffee & sauces, canned beans, flour and feed milling

COFFEE TOWN MARKETING

Imus, Cavite

CP: 0917-5033260

0919-5661661

Baseline

Area (ha.)	Vegetables		
Province	2006	2007	2008
Cavite	723	759	797
Laguna	1345	1412	1483
Batangas	1794	1884	1978
Rizal	305	320	336
Quezon	5660	5943	6240
TOTAL	9086	10318	10834

Source: 2006 BAS DATA

Production (MT)

Area (ha.)	Vegetables		
Province	2006	2007	2008
Cavite	11243	11805	12395
Laguna	23815	25006	26256
Batangas	11192	11752	12340
Rizal	2004	2104	2209
Quezon	78144	82051	86154
TOTAL	126398	126398	139354

Source: 2006 BAS DATA

Cost and Return Analysis of one hectare EGGPLANT

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. Plowing		10	3,000
b. Harrowing		10	3,000
c. Furrowing		5	1,500
d. Bed Formation		8	2,400
		<i>Sub-Total</i>	<i>9,900</i>

II. Labor Cost

a. Sowing	1	200
b. Care of Seedlings	2	400
c. Transplanting	12	2,400
d. Replanting	2	400
e. Care of Plants	6	1,200
f. Fertilization	10	2,000
1 st sidedressing	8	1,600
2 nd sidedressing	8	1,600
g. Weeding/Cultivation	25	5,000
h. Irrigation	26	5,200
i. Control of Pest and Diseases	20	4,000
j. Harvesting and Hauling	80	16,000

Sub-total 40,000

III. Material Cost

a. Seeds	250 g	P807/50g	4,035
b. Fertilizer			
14-14-14	10 bags	P550/bag	5,500
46-0-0	11 bags	P520/bag	5,720
0-0-60	5 bags	P600/bag	3,000
c. Chemicals			
Lannate	3 kg	P770/kg	2,310
Dipel	4 kg.	P330/kg	1,320
Dithane	2 kg	P385/kg	770
Sevin	2 kg	P650/kg	1,300
Decis 2.5 EC	1 liter		1,100
NeviroI	5 packs	P650/kg	3,250
d. Irrigation fee			2,000

Sub-total 30,305

Total 80,205.00
Contingency (15%) 12,030.75
Grand Total 92,235.75

IV. Economic Analysis

Yield (kg)		20,000
Price/kg	P	15.00
Break Even Yield		6,149.05
Break Even Price	P	4.61
Cost of Production	P	92,235.75
Gross Return	P	300,000.00
Net Return	P	207,764.25

Return on Investment (%)

225.25

COST and RETURN ANALYSIS OF TOMATO

Operation/Activity	MD P200	MAD P300	Value (P)
I. Labor Cost			
Land Preparation	8		1,600
Clearing of land plowing (2x)		12	3,600
Harrowing		8	2,400
Bed Formation		8	2,400
Seedbed Preparation	1		200
Care of Seedlings	5		1,000
Seed Sowing	1		200
Transplanting	12		2,400
Replanting	2		400
Fertilization			
Basal application	10		2,000
1 st sidedressing	8		1,600
2 nd sidedressing	8		1,600
Watering			
Manual watering	6		1,200
Furrow Irrigation	20		4,000
Trellising	22		4,400
Weeding and Cultivation	20		4,000
Spraying	16		3,200
Harvesting	70		14,000
		<i>Sub-Total</i>	<i>50,200</i>
II. Material Cost			
Seeds			
Fertilizer	200 g	P500	4,000
Complete	4 bags	P550/bag	2,200
16-20-0	4 bags	P520/bag	2,080
46-0-0	2 bags	P520/bag	1,040
0-0-60	1 bag	P600/bag	600
compost	50 bags	P150/bag	7,500
Chemicals			
Lannate	3 kg	P770/kg	2,310
Dipel	4 kg	P330/kg	1,320
Dithane	2 kg	P385/kg	770

Sevin	2 kg	P650/kg	1,300
Foliar Fertilizer Nevirrol	5 packs	P160/pack(100g)	800

III. Other Materials

Ipil-ipil	1,700 post	P6/post	10,200
G.I.Wire	2 rolls	P1,200/roll	2,400
Plastic Straw	5 rolls	P65/roll	325
Crates	80 pc	P25/crate	2,000

Irrigation Fee			2,000
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Sub-Total 40,845

IV. Cost and Return Analysis

Potential Yield (kg)	25,000
Farm Gate Price	P15.00/kilo
Gross Income	P375,000.00
Cost of Production	P104,701.75
Net Return	P270,298.12
Break Even Yield	6,980.12
Break Even Price	4.19
Return on Investment (%)	258.16

COST AND RETURN OF POLE SITAO

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. Plowing	10		3,000
b. Harrowing	10		3,000
c. Furrowing	7.5		2,250
		<i>Sub-Total</i>	<u>8,250</u>
II. Labor Cost			
a. Planting	5		1,000
b. Fertilization			
Basal	5		1,000
Sidedressing	5		1,000
c. Cultivation			
Off-baring	4		800
Hilling-up	4		800
d. Irrigation	5		1,000
e. Pest Control	4		800
f. Trellising	10		2,000
g. Harvesting	15		3,000

III. Material Cost

a. Irrigation fee			1,200
b. Seeds	10 kgs		2,600
c. Fertilizer (14-14-14)	5 bags		3,150
d. Insecticide			
Decis 2.5	2 L		2,800
Sevin	2 kg		1,500
Mimic	1 L		740
e. Fungicide			
Dithane m-45	2 kg		780
f. Trellis			
Abaca twine	30 rolls	P90/roll	2,700
Ipil-ipil	625 pc	P7/pc	4,375
G.I. Wire	3 rolls	P140/roll	4,200
Cogon grass	2,500 pc	P0.50/pc.	12,500
		<i>Sub-total</i>	<i>36,545</i>
		Total	56,195.00
		<i>Contingency (15%)</i>	<i>8,429.25</i>
		Grand Total	64,624.25

IV. Economic Analysis

Price/kg	P 15.00
Yield (kg)	15,000.00
Total Cost of Production	P64,624.25
Net Return	P160,375.75
Gross Return	P225,000.00
Break Even Yield	4,208.28
Break Even Price	4.31
Return on Investment (%)	248.17

COST AND RETURN OF AMPALAYA

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. Clearing of Land	10		2,000
b. Plowing		12	4,200
c. Harrowing		10	3,500
d. Furrowing		8	2,800
		<i>Sub-Total</i>	<i>12,500</i>

II. Labor Cost

a. Planting	8	1,600
b. Replanting	1	200
c. Mulching	10	2,000
d. Fertilization		1,200
Basal application	6	1,600
1 st sidedressing	8	1,600
2 nd sidedressing	8	1,200
e. Trellising	20	4,000
f. Control and Pest & Diseases	12	2,400
g. Watering/Irrigation	24	4,800
h. Harvesting/Hauling		
Packing	36	7,200
		<hr/>
	<i>Sub-Total</i>	27,800

III. Material Cost

a. Seeds	800 g	P980/100g	7,840
b. Fertilizer			
Compost	50 bags	P150/bag	7,500
14-14-14	4 bags	P690/bag	2,760
16-16-16	2 bags	P700/bag	1,400
Urea	1 bag	P650/bag	650
Crop Giant	3 kg	P120/kg	360
c. Mulching film	20 rolls	P1,800/roll	36,000
d. Trellis			
G.I. wire	3 rolls	P1,350/roll	4,050
Abaca twine	90 rolls	P90/roll	8,100
Ipil-ipil	3,300 pc	P7/pc	23,100
e. Insecticides			
Malathion	2 liters	P300/L	600
Lannate	1 kg	P470/kg	470
Benlate	3 packs	P280/pack	840
f. Land Rental			8,000
g. Irrigation fee			2,000
			<hr/>
	<i>Sub-Total</i>		100,670

IV. Economic Analysis

Price/kg	P 20.00
Yield (kg)	30,000.00
Total Cost of Production	P165,565.50
Net Return	P434,434.50
Gross Return	P600,000.00
Break Even Yield	8,278.28
Break Even Price	5.51
Return on Investment (%)	262.39

COST AND RETURN OF SQUASH

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. 1 st Plowing		8	2,400
b. 1 st Harrowing		6	1,800
c. 2 nd Plowing		6	1,800
d. d. 2 nd Harrowing		5	1,500
e. Furrowing		3	900
		<i>Sub-Total</i>	<i>8,400</i>
II. Labor Cost			
a. Planting	8		1,600
b. Fertilization			
Basal	4		800
Sidedressing	4		1,600
c. Watering/Irrigation	5		6,000
d. Weeding	8		3,200
e. Cultivation	8		3,200
f. Control of Pest and Diseases	2		2,400
g. Harvesting	5		3,000
h. Packing/Hauling	4		2,400
III. Material Cost			
a. Seeds	2.5 kg	P1,189/250g	11,890
b. Fertilizer			
Compost	10 bags	P150/bag	1,500
Complete	5 bags	P650/bag	3,250
Urea	2 bags	P650/bag	1,300
c. Insecticide			
Sevin	2 kg	P690/kg	1,380
Lannate	2 kg	P1,300/kg	2,600
d. Fungicide			
Dithane M-45	1 kg		390
e. Miscellaneous			2,000
		<i>Sub-Total</i>	<i>24,310</i>
		Total	56,910.00

Contingency (15%)	8,536.50
Grand Total	65,446.50

IV. Economic Analysis

Yield (kg)	20,000.00
Price/kg	P 9.00
Cost of Production	P 65,446.50
Net Return	P 114,553.50
Gross Return	P 180,000.00
Break Even Yield (kg)	7,271.83
Break Even Price	P 3.27
Return on Investment (%)	175

COST AND RETURN OF OKRA

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. Plowing	10		2,000
b. Harrowing	10		2,000
c. Furrowing	7.5		1,500
II. Labor Cost			
a. Planting	10		2,000
b. Replanting	5		1,000
c. Care of Plants	5		1,000
d. Thinning	2		400
e. Fertilization	10		2,000
f. Cultivation	15		3,000
g. Weeding	10		2,000
h. Irrigation	5		1,000
i. Control of Pest and Diseases	7.5		1,500
j. Harvesting/Hauling	35		7,000
		<i>Sub-Total</i>	<i>20,900</i>
III. Material Cost			
a. Seeds	3 kg		2,400

b. Fertilizer			
14-14-14	13 bags		8,190
46-0-0	13 bags		6,500
compost	25 bags		4,250
c. Insecticide			
Decis 2.5	1 liter		1,400
	3 liters		2,100
Selecron	2 liters		1,900
d. Fungicide			
Dithane m-45	3 kg		1,170
e. Irrigation fee			1,200
		<i>Sub-Total</i>	29,110
		Total	55,510.00
		<i>Contingency (15%0</i>	<u>8326.50</u>
		Grand Total	63,836.50

IV. Economic Analysis

Price/kg	P	10.00
Yield (kg)		20,000
Total Cost of Production	P	63,836.50
Net Return		P136,163.50
Gross Return		P200,000.00
Break Even Yield		6,383.65
Break Even Price		3.19
Return on Investment (%)		215.57

COST AND RETURN OF GINGER

Operation/Activity	MD P200	MAD P300	Value (P)
I. Land Preparation			
a. Clearing			5,000
b. Plowing			2,500
c. Harrowing			2,000
		<i>Sub-total</i>	9,500
II. Input Requirements			
a. Planting materials			
Seed pieces	45 sacks	P1,500/sack	67,500
b. Chicken Manure	100 sacks	P15/sack	1,500

c. Fertilizer			
Complete (14-14-14)	10 bags	P550/bag	5,500
Ammonium sulfate (21-0-0)	10 bags	P320/bag	3,200
d. Coconut leaves	4,000 pc	P1/leaf	4,000
		<i>Sub-total</i>	<i>81,700</i>

III. Activities

a. Chicken manure application	5		1,000
b. Furrowing (2x)	2		800
c. Hauling of planting materials	2		400
d. Planting	14		2,800
e. Fertilizer application	3		600
f. Laying of coconut leaves	10		2,000
g. Weeding (2x)	15		6,000
h. Harvesting	15		3,000
i. Hauling of harvested crops	111		1,000
		<i>Sub-total</i>	<i>17,600</i>

Total	108,800.00
<i>Contingency (15%)</i>	<u><i>16,320.00</i></u>

Grand Total	125,120.00
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IV. Economic Analysis

Yield (sack)		450
Price/sack	P	1,800.00
Estimated Production Cost	P	125,120.00
Net Return	P	684,880.00
Gross Return	P	810,000.00
Break Even Yield		69.51
Break Even Price	P	278.04
Return on Investment (%)		547.38

INSTITUTIONAL BUYERS/PROCESSORS (VEGETABLES)

FESTIVE FOODS INTERNATIONAL, INC.

Brgy. San Agustin Novaliches, Quezon City

Tel. No.: (63-2) 930-6001 / 04

Fax No.: (63-2) 939-5828

CP: Mr. Arthur L. tan

Product/s Interest: Fresh Vegetables and fruits

AAMC FOOD CORPORATION

Blk. 7 Lot 32 Peninsula St. Pleasant

Village, Bayan, Muntinlupa

Tel. No.: (63-2) 861-9283

Fax No.: (63-2) 807-0118
CP: Ms. Ma. Teresa C. Martinez
Product/s Interest: Okra and other fresh vegetables

ASIAN IMPORT & EXPORT CORP.

Rm. 622 Downtown Center Bldg.
Tel. No.: (63-2) 281-4114 / 282-5286
Fax No.: (63-2) 281-4114 / 282-5514
CP: Mr. Manny Macainag
Product/s Interest: Fresh / frozen vegetables, condiments, noodles etc.

BREAD CONNECTION

Mezzanine Floor, Proton Bldg., EDSA corneer
Apo St. Mandaluyong City
Tel. No.: (63-2) 531-5237
CP: Hazel Bangid
Products: highland and lowland vegetables

B-G FRUITS AND NUTS MFG. CORP.

Stall No. 624 Bldg. 6, FTI Complex ,
Taguig Metro Manila
Tel. No: (63-2) 837-0378
Fax No.: (63-2) 838-4563
Email: bg@info.com.ph
CP: Bienvenida Badenas
Product/s Interest: Dried Fruits and Vegetables, Nata de Coco

ROBINSONS SUPERMARKET

110 E. Rodriguez Ave. Libis, Quezon City
Fax No.: (63-2) 395-012
CP: Cecille Tan-Gatue
Product Interest: Vegetables

WALTER MART

Benito Bldg., No. 11 Sherdian St.,
Mandaluyong City
CP: Mr. Cris B. Ignacio
Product Interest: Vegetables

FARM TREASURES CORP.

Reyville, Bacoor Cavite
Tel. No.: (63-46) 970-7033
Fax No.: (63-46) 970-7033 / 823-5273
CP: Ms. Ching Geronimo
Products Interest: Ampalaya & Raddish

PILIPINAS MAKRO, INC.

Km. 21 East Service Road South Super highway
Sucat, Muntinlupa City
Tel. No.: (63-2) 876-3124
Fax No.: (63-2) 876-3140

Product Interest: Vegetables

FLORENCE FOODS, CORP.

1051 Northbay Blvd. Navotas Metro Manila

Tel No.: (63-2) 283-0991 / 283-4111 to 14

Fax No.: (63-2) 562-4846

CP: Henson T. Laurel

Product Interest: Ampalaya, leafy
vegetables, pepper & jute leaves

GUARANFOOD MANUFACTURING

Brgy. Del Remedios, San Pablo City, Laguna

Tel. No.: 562-4846 / 562-4968

Fax No.: 562-4846

CP: Clarissa A. Cavero

Product Interest: Bell Pepper, cucumber, chili & other vegetables

RANCH 88 CORP.

13 Williams St. Mandaluyong City

Tel No.: 638-2270 to 71

Fax No.: 638-2272

CP: Ronaldo Mendoza

Product Interest: All types of fruits and vegetables

TENTAY FOOD SAUCES, INC.

46 Los Martirez St. San Jose, Navotas, Metro Manila

Tel. No.: 282-1226 / 282-2565

Fax No.: 282-5069

CP: Velia J. Cruz

Product Interest: Vegetables, Sili Labuyo, Tingala, Raddih/Green Onion, Bell Pepper

SEACHAMP INTERNATIONAL EXPORT

Bldg. 2 Skydragon Comp. Domestic Terminal Rd., Pasay City

Tel No.: 854-1033 / 36

Fax No.: 833-9362

CP: Ms. Anne Marie Sy

William QUe

Product Interest: Vegetables, onion, Garlic, Sweet Potato

FRUIT MAGIC, CO. INC.

Suite 307 Burgundy Place

4 B. Gonzales St., Loyola Hight, Q.C.

Tel No.: (63-2) 920-4488 / 371-4313

Fax No.: (63-2) 426-5618

CP: Marlene Valmonte

Product Interest: Vegetables and Fruits

FARMTECH FOODS, INC.

Unit 1124 Cityland Shaw Tower, Shaw Blvd., corner Saint Francis St., Mandaluyong City

Tel. No.: (63-2) 636-7420 / 634-6872

Fax No.: (63-2) 632-7420

CP: Mr. Fabian Espiritu

Products Interest: Vegetables and Fresh Squash powder

FARM FRESH PHILS. INTERNATIONAL, INC.

Rm 402 Cityland Condo 10 Tower I H.V. dela Costa St., Salcedo Village, Makati City

Tel. No.: (63-2) 724-6581

Fax No.: (63-2) 744-3470

CP: Mr. Laureano Young

Products Interest : Vegetables, okra, yellow granex onion

GLO-RI SUPERMARKET

Tandang Sora, Quezon City

Tel No.: (63-2) 932-8794 / 433-6503

Fax No.: (63-2) 951-1677

CP: Alice Navarro / Ms. Lydia

Products Interest: Assorted Vegetables

JHED MARKETING, INC./ DIZON FARM

FTI Tguig, Metro Manila

Tel. No. (63-2) 838-9433 to 35

Fax No. (63-2) 838-4435

CP : Ms. Catherine Posas / Ms. Elizabeth Dizon

Products Interest: Assorted Vegetables

JOLLIBEE FOODS CORP.

Jollibee Center, San Miguel Ave., Ortigas, Pasig City

Tel. No.: (63-2) 634-1111 / 636-3613

Fax No.: (63-2) 633-3613

CP: Mr. Sam Dalisay

Products Interest: Assorted Vegetables

MOFELS FOOD INT'L., CORP.

2020 Arpilleda St., Brgy. Carmona, Makati City

Tel. No.: (63-2) 896-4773 / 845-1187

Fax No.: (63-2) 896-4612

CP: Mr. Bernardino Martinez

Products Interest: fresh/frozen vegetables

PHILS. INTERNATIONAL TRADING, CORP.

Phil. International Centre, 46 Sen. Gil Puyat Avenue Makati City
Tel. No.: (63-2) 845-4638 / 845-4376 loc. 357
Fax No.: (63-2) 845-4363 / 845-4473 / 76
Email: pitc_gma@mnl.sequel.net
CP: Mr. Joel Rodriguez / Ms. Janet Parreno

NUTRI-FOODS SPECIALISTS (via mare)

Tel. No.: (63-2) 895-9076 / 815-1918
Fax No.: (63-2) 895-9075
CP: Ms. Glenda Barreto
Product Interest: assorted vegetables

PACIFIC ISLES INTERNATIONAL, INC.

62-9th Street, New Manila Rolling Hills Village, New Manila QC
Tel No.: (63-2) 721-1653
Fax No.: (63-2) 721-0144
CP: Ms. Marielou Florendo

PHIL-SPICE & FLAVORS, INC.

Unit 1124 Cityland Show Tower, Shaw Blvd. corner St. Francis St. Mandaluyong City
Tel No.: 634-6872
Email: farmtec@manila-online.net
Products Interest: Saluyot, ube, kalabasa (flour stick-pancit canton)

RUSTAN'S SUPERMARKET

Cubao, Quezon City
Tel. No.: (63-2) 819-0405
CO. Ms. Annie Guerrero
Products Interest: assorted vegetables

SHOE MART SUPERMARKET

Tel No.: (63-2) 671- 5883 / 671-5534
Fax No.: (63-2) 671-5891
CP: Ms. Annie Go
Products Interest: assorted fruits and vegetables

SIMPLY FRESH, INC.

Unit 1-A REXXONS Arcade 36 Xavierville Avenue, Loyola Heights, QC
Tel. No.: (63-2) 436-6930 / 927-0934
Fax No. (63-2) 436-6931
Cellphone: 0917-933-4107
Email: arnoldsandiego@hotmail.com
CP: Edgardo Montecastro

UBM CORPORATION

312 Shaw Blvd Mandaluyong City
Tel No.: (63-2) 533-6354 to 55

Fax No.: (63-2) 531-7838

CP: Ms. Arlene Moreno

Products: fresh vegetables

CP: Mr. Fabian Espiritu

Products Interest: fresh squash, powder

